




# **MEDIA COVERAGE REPORT**

**Press Release titled:**

**ITI Limited bags Rs. 3889 Crores Advance Purchase  
Order (APO) from BSNL**


**May 23, 23**

**SUBMITTED BY  
CORPORATE PUBLIC RELATIONS  
ITI LIMITED**

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**ITI bags ₹3,889 cr order from BSNL**

**Bengaluru:** ITI has bagged an advance purchase order from BSNL worth Rs 3,889 crore for its 4G rollout. The scope of work includes planning, engineering, supply, installation & commissioning, and AMC of the 4G mobile network for 23,633 sites in the West Zone of BSNL Network. The supply period is 18-24 months and the consortium partner is TCS. TNN

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**ITI bags order from BSNL worth ₹3,889 crore**

**Bengaluru:** ITI Limited has secured an advance purchase order (APO) worth ₹ 3,889 crore from BSNL for its 4G rollout. BSNL has issued the APO for reservation quota orders in the West Zone. The scope of work includes planning, engineering, supply, installation, and commissioning, as well as AMC of the 4G mobile network for 23,633 sites in the West Zone of BSNL Network for 9 years. OUR BUREAU



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## ಐಟಿಐ ಲಿಮಿಟೆಡ್‌ನಿಂದ 3,889 ಮುಂಗಡ ಖರೀದಿ ಆದೇಶ

ಬೆಂಗಳೂರು, ಮೇ.24- ಬಹು ತಂತ್ರಜ್ಞಾನದ ಸಾರ್ವಜನಿಕವಲಯದ ಪ್ರಮುಖ ಐಟಿಐ ಲಿಮಿಟೆಡ್, ಬಿಎಸ್‌ಎನ್‌ಎಲ್‌ನಿಂದ ರೂ.ಮೌಲ್ಯದ ಮುಂಗಡ ಖರೀದಿ ಆದೇಶವನ್ನು (ಎಪಿಒ) ಪಡೆದುಕೊಂಡಿದೆ. ಅದರ 4ಜಿ ರೋಲ್‌ಔಟ್‌ಗಾಗಿ 3889 ಕೋಟಿಗಳು. ಬಿಎಸ್‌ಎನ್‌ಎಲ್ ಮೀಸಲಾತಿಗಾಗಿ ಮುಂಗಡ ಖರೀದಿ ಆದೇಶವನ್ನು (ಎಪಿಒ) ನೀಡಿದೆ ಪಶ್ಚಿಮ ವಲಯದಲ್ಲಿ ಕೋಟಾ ಆದೇಶ. ಕೆಲಸದ ವ್ಯಾಪ್ತಿಯು ಬಿಎಸ್‌ಎನ್‌ಎಲ್ ನೆಟ್‌ವರ್ಕ್‌ನ ಪಶ್ಚಿಮ ವಲಯದಲ್ಲಿ 23,633 ಸೈಟ್‌ಗಳಿಗೆ 4ಜಿ ಮೊಬೈಲ್ ನೆಟ್‌ವರ್ಕ್‌ನ ಯೋಜನೆ, ಎಂಜಿನಿಯರಿಂಗ್, ಪೂರೈಕೆ, ಸ್ಥಾಪನೆ ಮತ್ತು ಕಮಿಷನಿಂಗ್ ಮತ್ತು ಎಂಎಸ್ ಒಳಗೊಂಡಿದೆ ಮತ್ತು ಒಪ್ಪಂದದ ಒಟ್ಟು ಮೌಲ್ಯ ರೂ. 9 ವರ್ಷಗಳವರೆಗೆ ಎಂಎಸ್ ಸೇರಿದಂತೆ 3889 ಅಡಿ. ಪೂರೈಕೆಯ ಅವಧಿಯು 18-24 ತಿಂಗಳುಗಳು ಮತ್ತು ಕನ್ಸೋರ್ಟಿಯಂ ಪಾಲುದಾರರು ಟಿಸಿಎಸ್ ಆಗಿರುವ 12 ತಿಂಗಳುಗಳ ವಾರಂಟಿ. ಇದು ಕೆಲಸದ ಸಂಪೂರ್ಣ ವ್ಯಾಪ್ತಿಗೆ ಎಪಿಎಂ ಆಗಿದ್ದು, ಪಶ್ಚಿಮ ವಲಯದಲ್ಲಿ ಬಿಎಸ್‌ಎನ್‌ಎಲ್ ವಲಯಗಳಿಂದ

ಖರೀದಿ ಆದೇಶವನ್ನು ನೀಡಲಾಗುತ್ತದೆ. ಒಪ್ಪಂದದ ಭಾಗವಾಗಿ, ಐಟಿಐ ಲಿಮಿಟೆಡ್ ರೇಡಿಯೋ ಆಕ್ಸೆಸ್ ನೆಟ್‌ವರ್ಕ್ (ರಾನ್) ಅನ್ನು ತಯಾರಿಸುತ್ತದೆ.

ಈ ಸಂದರ್ಭದಲ್ಲಿ ಮಾತನಾಡಿದ ಐಟಿಐ ಲಿಮಿಟೆಡ್‌ನ ಅಧ್ಯಕ್ಷ ಮತ್ತು ವ್ಯವಸ್ಥಾಪಕ ನಿರ್ದೇಶಕ ರಾಜೇಶ್ ರೈ, ಬಿಎಸ್‌ಎನ್‌ಎಲ್‌ನಿಂದ ಈ ಆದೇಶವನ್ನು ಸ್ವೀಕರಿಸಲು ನಾವು ಸಂತೋಷಪಡುತ್ತೇವೆ ಮತ್ತು ಐಟಿಐ ಕಾರ್ಯಗತಗೊಳಿಸುವ ಸಾಮರ್ಥ್ಯದಲ್ಲಿ ಹೆಚ್ಚಿನ ನಂಬಿಕೆ ಮತ್ತು ನಂಬಿಕೆಯನ್ನು ಪ್ರತಿಪಾದಿಸಿದ ಸಂವಹನ ಸಚಿವಾಲಯ ಮತ್ತು ಬಿಎಸ್‌ಎನ್‌ಎಲ್‌ಗೆ ನಾವು ಕೃತಜ್ಞರಾಗಿರುತ್ತೇವೆ.

ಪಾಲುದಾರರಾಗಿರುವುದರಿಂದ ಐಟಿಐಗಾಗಿ ಇದು ಮಹತ್ವದ ಮೈಲಿಗಲ್ಲು ಎಂದು ಹೇಳಿದರು ಹಿಂದೆ, ಐಟಿಐ ಲಿಮಿಟೆಡ್ ಪಶ್ಚಿಮ ವಲಯದಲ್ಲಿ ಮತ್ತು ದಕ್ಷಿಣ ವಲಯದಲ್ಲಿ ಬಿಎಸ್‌ಎನ್‌ಎಲ್ ಗಾಗಿ 2ಜಿ & 3ಜಿ ಬಿಎಸ್‌ಎಂ ನೆಟ್‌ವರ್ಕ್‌ಗಳನ್ನು (ನೋಡ್ಸ್ ಮತ್ತು ರಾನ್) ಯಶಸ್ವಿಯಾಗಿ ನಿಯೋಜಿಸಿದೆ

# आईटीआई लि. को बीएसएनएल से 3889 करोड़ रुपए का अग्रिम खरीद आदेश मिला

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बेंगलूरु। बहु-प्रौद्योगिकी सार्वजनिक क्षेत्र की प्रमुख कंपनी आईटीआई लिमिटेड ने अपने 4जी रोलआउट के लिए बीएसएनएल से 3,889 करोड़ रुपए का अग्रिम खरीद आदेश (एपीओ) प्राप्त किया है। बीएसएनएल ने पश्चिम क्षेत्र में आरक्षण कोटा (आरक्यू) आदेश के लिए अग्रिम खरीद आदेश (एपीओ) जारी किया है। कार्य के दायरे में बीएसएनएल नेटवर्क के पश्चिमी क्षेत्र में 23,633 साइटों के लिए 4जी मोबाइल नेटवर्क की योजना, इंजीनियरिंग, आपूर्ति, स्थापना और कमीशनिंग, और एएमसी शामिल हैं, और अनुबंध का कुल मूल्य 9 वर्षों के लिए एएमसी सहित 3889 करोड़ रुपए है। आपूर्ति अवधि 18-

24 महीने और वारंटी 12 महीने है, जिसमें कंसोर्टियम भागीदार टीसीएस है। यह पूरे कार्यक्षेत्र के लिए एपीओ है और वेस्ट जोन में बीएसएनएल सर्किल द्वारा खरीद आदेश जारी किया जाएगा।



अनुबंध के हिस्से के रूप में, आईटीआई लिमिटेड ने 18 करोड़ रुपए के एक्ससेस नेटवर्क (आरएएन) का निर्माण करेगी।

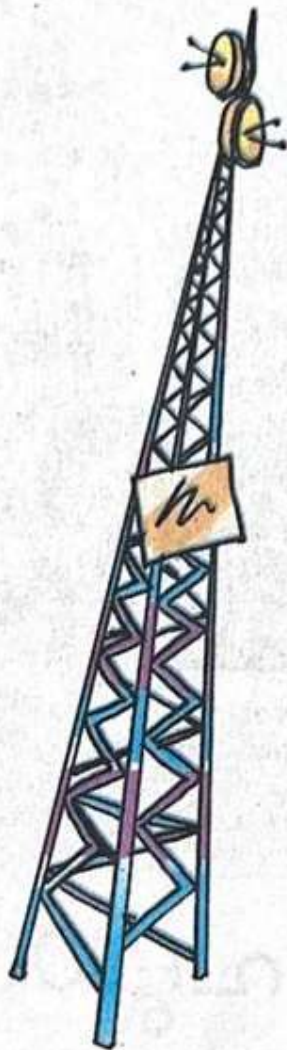
इस अवसर पर आईटीआई लि. के अध्यक्ष और प्रबंध निदेशक राजेश राय ने कहा, हम बीएसएनएल से यह आदेश प्राप्त करके खुश हैं। हम संचार मंत्रालय और बीएसएनएल के आभारी हैं कि उन्होंने आईटीआई की निष्ठादन क्षमता में विश्वास दिखाया है। आईटीआई के लिए यह एक महत्वपूर्ण

मील का पत्थर है, क्योंकि हम अपने देश के दूरस्थ हिस्सों को जोड़ने के लिए बीएसएनएल के साथ साझेदारी कर रहे हैं। राजेश राय ने कहा, अतीत में आईटीआई लि. ने पश्चिम क्षेत्र के साथ-साथ दक्षिण क्षेत्र में बीएसएनएल के लिए 2जी और 3जी जीएसएम नेटवर्क (नोड्स और आरएएन) को सफलतापूर्वक तैनात किया है। मैं बड़े गर्व के साथ कहता हूं कि आईटीआई ने बीएसएनएल को भारतनेट चरण एक और दो परियोजनाओं के लिए ऑप्टिकल ब्रॉडबैंड कनेक्टिविटी उपकरणों की आपूर्ति की है, और भारतनेट नेटवर्क के 25 प्रतिशत से अधिक उपकरणों की आपूर्ति आईटीआई लि. द्वारा की गई है। राजेश राय ने कहा, मुझे विश्वास है कि आईटीआई बीएसएनएल की अत्यधिक संतुष्टि के साथ परियोजना को फिर से सफलतापूर्वक निष्पादित करेगी।

# ഐടിഐ സഹായത്തോടെ ബിഎസ്എൻഎൽ 4-ജി

കമ്മ്യൂണിക്കേഷൻ • ബിഎസ്എൻഎൽ 4-ജി കണക്ഷനുകൾക്കു വേഗം പകരാൻ കേന്ദ്ര പൊതു മേഖല സ്ഥാപനമായ ഐടിഐയുടെ സാങ്കേതിക സഹായം. ബിഎസ്എൻഎൽ 4-ജി സ്ഥാപിക്കുന്ന പദ്ധതിയിൽ 3,889 കോടി രൂപയുടെ കരാർ ഐടിഐയ്ക്കു ലഭിച്ചു.


ബിഎസ്എൻഎൽ നെറ്റ്വർക്കിന്റെ വെസ്റ്റ് സോണിലെ 23,633 സൈറ്റുകൾക്കായുള്ള 4-ജി മൊബൈൽ നെറ്റ്വർക്കിന്റെ പ്ലാനിംഗ്, എൻജിനീയറിംഗ് സപ്ലൈ, ഇൻസ്റ്റലേഷൻ, കമ്മീഷൻ ചെയ്യൽ, എഐസി തുടങ്ങിയ പ്രവർത്തനങ്ങളാണ് ഐടിഐയിലെ സാങ്കേതിക വിദഗ്ധരുടെ സഹായത്തോടെ നടപ്പാക്കുക. ഗ്രാമ പ്രദേശങ്ങളിലേക്കുൾപ്പെടെ ബിഎസ്എൻഎൽ 4-ജി സർവീസ് വ്യാപിപ്പിക്കുകയാണ് പദ്ധതി ലക്ഷ്യം.




കരാറിന്റെ ഭാഗമായി ഐടിഐ ലിമിറ്റഡ് റേഡിയോ ആക്സസ് നെറ്റ്വർക്കും (റാൻ) നിർമ്മിക്കും. 9 വർഷമാണു കരാർ കാലാവധി. 18-24 മാസമാണ് വിതരണ കാലയളവ്. ടിസിഎസ് ആണു പദ്ധതിയുടെ കൺസോർഷ്യം പങ്കാളി. മുൻപ് ബിഎസ്എൻഎല്ലിന്റെ വെസ്റ്റ് സോണിലും സൗത്ത് സോണിലും ഐടിഐ ലിമിറ്റഡ് 2-ജി, 3-ജി, ജിഎസ്എം നെറ്റ്വർക്കുകൾ വിജയകരമായി വിന്യസിച്ചിട്ടുണ്ട്.

ഭാരത്നെറ്റ് പ്രോജക്റ്റുകൾക്കായി ഒപറ്റിക്കൽ ബ്രോഡ് ബാൻഡ് കണക്റ്റിവിറ്റി ഉപകരണങ്ങളും നൽകി. ഭാരത്നെറ്റ് നെറ്റ്വർക്കിന്റെ 25 ശതമാനത്തിലധികം ഉപകരണങ്ങൾ ഐടിഐയാണ് വിതരണം ചെയ്തത്.

ബിഎസ്എൻഎല്ലിന്റെ ഓർഡർ ലഭിച്ചതിൽ സന്തോഷമുണ്ടെന്നും ഐടിഐയിൽ വിശ്വാസം അർപ്പിച്ച വാർത്താവിനിമയ മന്ത്രാലയത്തിനും ബിഎസ്എൻഎല്ലിനോടും നന്ദിയുണ്ടെന്നും ഐടിഐ ലിമിറ്റഡ് ചെയർമാനും മാനേജിങ് ഡയറക്ടറുമായ രാജേഷ് റായ് പറഞ്ഞു.

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	Date: 25.05.23
	Link: NA



	Publication: The Economic Times (Web edition)
	Date: 22.05.23
	Link: <a href="https://economictimes.indiatimes.com/industry/telecom/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services/articleshow/100426669.cms?from=mdr">https://economictimes.indiatimes.com/industry/telecom/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services/articleshow/100426669.cms?from=mdr</a>

**ITI bags Rs 3,889 crore advance purchase order from BSNL for 4G services**

PTI Last Updated: May 22, 2023, 09:37 PM IST

**Synopsis**

"This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation," ITI Ltd Chairman and Managing Director Rajesh Rai said. In the past, ITI Ltd has deployed 2G and 3G GSM Networks for BSNL in west zone as well as in south zone.



Agencies

State-owned telecom gear maker ITI Ltd on Monday said it has bagged an advance purchase order worth Rs 3,889 crore from BSNL for deploying 23,633 sites for 4G services. The supply period for the 4G telecom gear is 18-24 month under the contract, it ITI said in a regulatory filing.

BSNL has issued an Advance Purchase Order (APO) for reservation quota order in the West Zone to ITI.

"The scope of work includes planning, engineering, supply, installation and commissioning, and AMC (Annual Maintenance Contract) of 4G mobile network for 23,633 sites in West Zone of BSNL Network.

".. the total value of the contract is Rs 3,889 crore, including AMC for 9 years. The supply period is 18-24 months and warranty is 12 months with consortium partner being TCS," the filing said.

As part of the contract, ITI Ltd will manufacture the Radio Access Network (RAN).

"We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI's execution capability.

"This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation," ITI Ltd Chairman and Managing Director Rajesh Rai said.

In the past, ITI Ltd has deployed 2G and 3G GSM Networks for BSNL in west zone as well as in south zone.

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## ITI wins ₹3,889 crore order from BSNL to rollout 4G network

2 min read | Updated: 22 May 2023, 08:18 PM IST



ITI share price ended on a positive note on Monday. (RajeevDabral)

*Government-backed ITI will be executing 4G rollout for BSNL. The state-owned telecom firm, BSNL has given an APO worth ₹3,889 crore to rollout 4G services in for its 23,633 sites in the West Zone.*

Central public sector undertaking, ITI on Monday bagged an advance purchase order (APO) worth a whopping ₹3,889 crore from state-owned telecom services provider, BSNL for its 4G rollout. As part of the contract, ITI will manufacture the Radio Access Network (RAN).

BSNL issued the APO for Reservation Quota (RQ) Order in the West Zone.

Rajesh Rai, Chairman and Managing Director of ITI Limited said, "We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI's execution capability. This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation."

The order includes Planning, Engineering, Supply, Installation & Commissioning, and AMC of 4G Mobile Network for 23,633 sites in the West Zone of the BSNL Network.

The total value of ₹3,889 crore contract also includes AMC for 9 years.

In its regulatory filing, ITI said, that the supply period is 18-24 months and the warranty is 12 Months with the consortium partner being IT giant Tata Consultancy Services (TCS).

Also, this is an APO for the entire scope of work and the purchase order will be issued by BSNL Circles in the West Zone, it said.

Further, Rai added, "In the past, ITI has successfully deployed 2G & 3G GSM Networks (Nodes & RAN) for BSNL in West Zone as well as in South Zone."

He also said, "With great pride, I say that ITI has supplied optical broadband connectivity equipment for BharatNet Phase I&II projects for BSNL, and equipment for more than 25 percent of BharatNet Network has been supplied by ITI."

The chairman is confident that ITI will again successfully execute the project to the utmost satisfaction of BSNL. ITI is the country's premier telecom company and multi-unit central public sector undertaking, is a total solutions provider in the telecommunications segment. Currently, ITI has six manufacturing facilities in locations like Bengaluru, Naini, Raebareli, Mankapur, Srinagar, and Palakkad along with an in-house R&D centre in Bengaluru and marketing, sales & projects (MSP) offices spread across the country.

On BSE, ITI's share price closed at ₹105.90 apiece up by 1.3%.



	Publication: The Times of India (Web edition)
	Date: 24.05.23
	Link: <a href="https://www.thehindu.com/business/central-psu-iti-commissions-1-mw-solar-plant-at-palakkad/article66781447.ece">https://www.thehindu.com/business/central-psu-iti-commissions-1-mw-solar-plant-at-palakkad/article66781447.ece</a>


<https://timesofindia.indiatimes.com/city/bengaluru/iti-bags-3889-cr-order-from-bsnl/articleshow/100460934.cms>

### **ITI bags ₹3,889 cr order from BSNL**

TNN / May 24, 2023, 08:08 IST



Bengaluru: ITI has bagged an advance purchase order from BSNL worth Rs 3,889 crore for its 4G rollout. The scope of work includes planning, engineering, supply, installation & commissioning, and AMC of the 4G mobile network for 23,633 sites in the West Zone of BSNL Network. The supply period is 18-24 months and the consortium partner is TCS. Tnn

	Publication: The Hindu (Web edition)
	Date: 25.05.23
	Link: <a href="https://www.thehindu.com/news/national/kerala/iti-bags-3889-cr-advance-purchase-order-from-bsnl/article66891688.ece">https://www.thehindu.com/news/national/kerala/iti-bags-3889-cr-advance-purchase-order-from-bsnl/article66891688.ece</a>

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### **ITI bags ₹3,889-cr. advance purchase order from BSNL**

May 25, 2023 05:58 pm | Updated 05:58 pm IST – PALAKKAD | THE HINDU BUREAU

India's premier telecom public sector company ITI Ltd has bagged an advance purchase order (APO) of ₹3,889 crore from BSNL for the latter's 4G roll-out.


The scope of work includes planning, engineering, supply, installation and commissioning of 4G mobile network for 23,633 sites in the West Zone of BSNL. The deal will include a nine-year annual maintenance contract (AMC).

ITI officials said the supply period would be 18-24 months with a warranty of 12 months. TCS will be the consortium partner. As part of the contract, ITI will manufacture the radio access network (RAN).

ITI chairman and managing director Rajesh Rai said it was a significant milestone for ITI as it would partner with BSNL in connecting remote parts of the country.

“In the past, ITI successfully deployed 2G and 3G GSM networks (nodes and RAN) for BSNL in West and South Zones. ITI also supplied optical broadband connectivity equipment BharatNet phase I and II projects for BSNL. The equipment for more than 25% of BharatNet network has been supplied by ITI,” Mr. Rai said.

ITI has manufacturing facilities in Bengaluru, Naini, Raebareli, Mankapur, Srinagar and Palakkad, and an in-house research and development centre at Bengaluru.

	Publication: Free Press Journal newspaper (Web edition)
	Date: 22.05.23
	Link: <a href="https://www.freepressjournal.in/business/iti-bags-rs-3889-crores-advance-purchase-order-from-bsnl">https://www.freepressjournal.in/business/iti-bags-rs-3889-crores-advance-purchase-order-from-bsnl</a>

### **ITI bags Rs 3889 Crores Advance Purchase Order from BSNL**

*ITI have received advance purchase orders worth Rs 3889 crore from Bharat Sanchar Nigam Ltd. (BSNL).*

FPJ Web Desk Updated: Monday, May 22, 2023, 07:28 PM IST




Multi-technology public sector major ITI Limited has bagged an Advance Purchase Order (APO) from BSNL worth Rs. 3889 Crores for its 4G rollout.

The scope of work includes Planning, Engineering, Supply, Installation & Commissioning, and AMC of 4G Mobile Network for 23,633 sites in West Zone of BSNL Network, and the total value of the contract is Rs. 3889 Cr including AMC for 9 Years. The Supply Period is 18-24 Months and Warranty is 12 Months with Consortium Partner being TCS.

The APO for the entire scope of work and the Purchase Order will be issued by BSNL Circles in the West Zone. As part of the contract, ITI Limited will manufacture the Radio Access Network (RAN).

Mr. Rajesh Rai, Chairman and Managing Director of ITI Limited said, "We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI's execution capability. This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation." Mr. Rajesh Rai further said - "In the past, ITI Limited has successfully deployed 2G & 3G GSM Networks (Nodes & RAN) for BSNL in West Zone as well as in South Zone.

"I am confident that ITI will again successfully execute the project to the utmost satisfaction of BSNL", Rai added.

	Publication: PTI
	Date: 22.05.23
	Link: <a href="https://www.ptinews.com/news/business/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services/575263.html">https://www.ptinews.com/news/business/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services/575263.html</a>

## **ITI bags Rs 3,889 crore advance purchase order from BSNL for 4G services**


Updated: May 22 2023 8:51PM

New Delhi, May 22 (PTI) State-owned telecom gear maker ITI Ltd on Monday said it has bagged an advance purchase order worth Rs 3,889 crore from BSNL for deploying 23,633 sites for 4G services.

The supply period for the 4G telecom gear is 18-24 month under the contract, it ITI said in a regulatory filing.

BSNL has issued an Advance Purchase Order (APO) for reservation quota order in the West Zone to ITI.

Please log in to get detailed story.

	Publication: BQPrime ( formerly Bloomberg Quintillion Prime)
	Date: 22.05.23
	Link: <a href="https://www.bqprime.com/business/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services">https://www.bqprime.com/business/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services</a>

## **ITI Bags Rs 3,889 Crore Advance Purchase Order From BSNL For 4G Services**

BSNL has issued an Advance Purchase Order for reservation quota order in the West Zone to ITI.

PTI | 22 May 2023, 10:34 PM IST



State-owned telecom gear maker ITI Ltd on Monday said it has bagged an advance purchase order worth Rs 3,889 crore from BSNL for deploying 23,633 sites for 4G services.

The supply period for the 4G telecom gear is 18-24 month under the contract, it ITI said in a regulatory filing.

BSNL has issued an Advance Purchase Order for reservation quota order in the West Zone to ITI.

"The scope of work includes planning, engineering, supply, installation and commissioning, and Annual Maintenance Contract of 4G mobile network for 23,633 sites in West Zone of BSNL Network."


".. the total value of the contract is Rs 3,889 crore, including AMC for 9 years. The supply period is 18-24 months and warranty is 12 months with consortium partner being TCS," the filing said.

As part of the contract, ITI Ltd will manufacture the Radio Access Network.

"We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI's execution capability."

"This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation," ITI Ltd Chairman and Managing Director Rajesh Rai said.

In the past, ITI Ltd has deployed 2G and 3G GSM Networks for BSNL in west zone as well as in south zone.

	Publication: Equity Bulls
	Date: 23.05.23
	Link: <a href="https://www.equitybulls.com/category.php?id=332563">https://www.equitybulls.com/category.php?id=332563</a>

*Stock Report*

## **ITI Limited bags Rs. 3889 Crores Advance Purchase Order from BSNL**

Posted On : 2023-05-23 12:04:38( TIMEZONE : IST )



Multi-technology public sector major ITI Limited has bagged an Advance Purchase Order (APO) from BSNL worth Rs. 3889 Crores for its 4G rollout. BSNL has issued an Advance Purchase Order (APO) for Reservation Quota (RQ) Order in the West Zone.

The scope of work includes Planning, Engineering, Supply, Installation & Commissioning, and AMC of 4G Mobile Network for 23,633 sites in West Zone of BSNL Network, and the total value of the contract is Rs. 3889 Cr including AMC for 9 Years. The Supply Period is 18-24 Months and Warranty is 12 Months with Consortium Partner being TCS. This is an APO for the entire scope of work and the Purchase Order will be issued by BSNL Circles in the West Zone. As part of the contract, ITI Limited will manufacture the Radio Access Network (RAN).

Speaking on this occasion, Mr. Rajesh Rai, Chairman and Managing Director of ITI Limited said, "We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI's execution capability. This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation." Mr. Rajesh Rai further said - "In the past, ITI Limited has successfully deployed 2G & 3G GSM Networks (Nodes & RAN) for BSNL in West Zone as well as in South Zone. With great pride I say that ITI has supplied optical broadband connectivity equipment for BharatNet Phase I&II projects for BSNL, and equipment for more than 25 percent of BharatNet Network has been supplied by ITI Limited.

Mr. Rajesh Rai added - "I am confident that ITI will again successfully execute the project to the utmost satisfaction of BSNL".

Shares of ITI Limited was last trading in BSE at Rs. 105.90 as compared to the previous close of Rs. 104.57. The total number of shares traded during the day was 52274 in over 1010 trades.

The stock hit an intraday high of Rs. 109.00 and intraday low of 105.34. The net turnover during the day was Rs. 5585968.00.

	Publication: zeebiz.com
	Date: 23.05.23
	Link: <a href="https://www.zeebiz.com/economy-infra/telecom/news-bsnl-4g-services-launch-advance-purchase-iti-rs-3889-crore-order-236446">https://www.zeebiz.com/economy-infra/telecom/news-bsnl-4g-services-launch-advance-purchase-iti-rs-3889-crore-order-236446</a>


## **ITI bags Rs 3,889 crore advance purchase order from BSNL for 4G services**



*The supply period for the 4G telecom gear is 18-24 month under the contract, ITI said in a regulatory filing. Image Courtesy: PTI*

State-owned telecom gear maker ITI Ltd on Monday said it has bagged an advance purchase order worth Rs 3,889 crore from BSNL for deploying 23,633 sites for 4G services.

The supply period for the 4G telecom gear is 18-24 month under the contract, ITI said in a regulatory filing.

	Publication: Tele.Net
	Date: 23.05.23
	Link: <a href="https://tele.net.in/iti-limited-bags-apo-worth-rs-38-89-billion-from-bsnl/">https://tele.net.in/iti-limited-bags-apo-worth-rs-38-89-billion-from-bsnl/</a>




## **ITI Limited bags APO worth Rs 38.89 billion from BSNL**

May 2023 | Network and Equipment, News

ITI Limited has bagged an advance purchase order (APO) from Bharat Sanchar Nigam Limited (BSNL) worth Rs. 38.89 billion for its 4G rollout. BSNL has issued an APO for reservation quota (RQ) order in the West Zone.

The scope of work includes planning, engineering, supply, installation and commissioning, and annual maintenance contract (AMC) of 4G mobile network for 23,633 sites in the west zone of BSNL network, and the total value of the contract is Rs. 38.89 billion including AMC for nine years. The supply period is 18-24 Months and warranty is 12 months with consortium partner being TCS. This is an APO for the entire scope of work and the purchase order will be issued by BSNL circles in the west zone. As part of the contract, ITI Limited will manufacture the radio access network (RAN).

Commenting on the development, Rajesh Rai, chairman and managing director, ITI Limited said, “We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI’s execution capability. This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation. In the past, ITI Limited has successfully deployed 2G and 3G GSM networks (nodes and RAN) for BSNL in west zone as well as in south zone. With great pride I say that ITI has supplied optical broadband connectivity equipment for BharatNet Phase I and II projects for BSNL, and equipment for more than 25 per cent of BharatNet network has been supplied by ITI Limited. I am confident that ITI will again successfully execute the project to the utmost satisfaction of BSNL”.

	Publication: PSU Watch
	Date: 22.05.23
	Link: <a href="https://psuwatch.com/newsupdates/iti-ltd-bags-an-advance-purchase-order-worth-rs-3889-crores-from-bsnl">https://psuwatch.com/newsupdates/iti-ltd-bags-an-advance-purchase-order-worth-rs-3889-crores-from-bsnl</a>

News Updates

## **ITI Ltd bags an advance purchase order worth Rs 3,889 crores from BSNL**

*The scope of work includes planning, engineering, supply, installation and commissioning, and AMC of 4G Mobile Network for 23,633 sites in West Zone of BSNL network*



*ITI Ltd bags an advance purchase order worth Rs 3,889 crores from BSNL*

PSU Watch Bureau

Published on : 22 May, 2023, 8:02 pm

New Delhi/Bengaluru: ITI Limited on Monday said that has bagged an advance purchase order (APO) worth Rs 3,889 crores from BSNL for its 4G rollout. BSNL has issued an APO for reservation quota (RQ) order in the West zone.

The scope of work includes planning, engineering, supply, installation and commissioning, and AMC of 4G Mobile Network for 23,633 sites in West Zone of BSNL Network and the total value of the contract is Rs 3,889 crore including AMC for nine years. The supply period is 18-24 months and warranty is 12 months with consortium partner being TCS. This is an APO for the entire scope of work and the purchase order will be issued by BSNL circles in the west zone. As part of the contract, ITI Limited will manufacture the Radio Access Network (RAN).


Speaking on this occasion, ITI Limited's Chairman and Managing Director (CMD) Rajesh Rai said, "We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI's execution



capability. This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation.”

Rai further said – “In the past, ITI Limited has successfully deployed 2G and 3G GSM Networks (Nodes & RAN) for BSNL in West Zone as well as in South Zone. With great pride I say that ITI has supplied optical broadband connectivity equipment for BharatNet Phase I&II projects for BSNL, and equipment for more than 25 percent of BharatNet Network has been supplied by ITI Limited.

Rai added, “I am confident that ITI will again successfully execute the project to the utmost satisfaction of BSNL.”

	Publication: PSU Connect
	Date: 23.05.23
	Link: <a href="https://www.psuconnect.in/news/iti-limited-bags-rs-3889-crores-advance-purchase-order-from-bsnl/37764">https://www.psuconnect.in/news/iti-limited-bags-rs-3889-crores-advance-purchase-order-from-bsnl/37764</a>

PSU NEWS

### **ITI Limited bags Rs. 3889 Crores Advance Purchase Order from BSNL**

BY PSU CONNECT DATE: 23-05-23



Bengaluru: Multi-technology public sector major ITI Limited has bagged an Advance Purchase Order (APO) from BSNL worth Rs. 3889 Crores for its 4G rollout. BSNL has issued an Advance Purchase Order (APO) for Reservation Quota (RQ) Order in the West Zone.

The scope of work includes Planning, Engineering, Supply, Installation & Commissioning, and AMC of 4G Mobile Network for 23,633 sites in West Zone of BSNL Network, and the total value of the contract is Rs. 3889 Cr including AMC for 9 Years.


The Supply Period is 18-24 Months and Warranty is 12 Months with Consortium Partner being TCS. This is an APO for the entire scope of work and the Purchase Order will be issued by BSNL Circles in the West Zone. As part of the contract, ITI Limited will manufacture the Radio Access Network (RAN).

Speaking on this occasion, Mr. Rajesh Rai, Chairman and Managing Director of ITI Limited said, “We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI’s execution capability.

This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation.” Mr. Rajesh Rai further said – “In the past, ITI Limited has successfully deployed 2G & 3G GSM Networks (Nodes & RAN) for BSNL in West Zone as well as in South Zone.

With great pride I say that ITI has supplied optical broadband connectivity equipment for BharatNet Phase I&II projects for BSNL, and equipment for more than 25 percent of BharatNet Network has been supplied by ITI Limited.

Mr. Rajesh Rai added – “I am confident that ITI will again successfully execute the project to the utmost satisfaction of BSNL”.

	Publication: 10net.in
	Date: 24.05.23
	Link: <a href="https://www.10net.in/2023/05/23/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services/">https://www.10net.in/2023/05/23/iti-bags-rs-3889-crore-advance-purchase-order-from-bsnl-for-4g-services/</a>

### **ITI bags Rs 3,889 crore advance purchase order from BSNL for 4G services**

Wednesday, May 24 2023 | 20 hours ago 0 28 Less than a minute



New Delhi: State-owned telecom gear maker ITI Ltd on Monday said it has bagged an advance purchase order worth Rs 3,889 crore from BSNL for deploying 23,633 sites for 4G services.

The supply period for the 4G telecom gear is 18-24 month under the contract, it ITI said in a regulatory filing.

BSNL has issued an Advance Purchase Order (APO) for reservation quota order in the West Zone to ITI.

“The scope of work includes planning, engineering, supply, installation and commissioning, and AMC (Annual Maintenance Contract) of 4G mobile network for 23,633 sites in West Zone of BSNL Network.


“.. the total value of the contract is Rs 3,889 crore, including AMC for 9 years. The supply period is 18-24 months and warranty is 12 months with consortium partner being TCS,” the filing said.

As part of the contract, ITI Ltd will manufacture the Radio Access Network (RAN).

“We are delighted to receive this order from BSNL and we are thankful to the Ministry of Communication and BSNL for reposing great trust and faith in ITI’s execution capability.

“This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation,” ITI Ltd Chairman and Managing Director Rajesh Rai said.

In the past, ITI Ltd has deployed 2G and 3G GSM Networks for BSNL in west zone as well as in south zone.

	Publication: BQPrime ( formerly Bloomberg Quintillion Prime)
	Date: 23.05.23
	Link: <a href="https://www.bqprime.com/markets/iti-shares-jump-7-after-securing-advance-purchase-order-from-bsnl-bengaluru">https://www.bqprime.com/markets/iti-shares-jump-7-after-securing-advance-purchase-order-from-bsnl-bengaluru</a>

### **ITI Shares Jump 7% After Securing Advance Purchase Order From BSNL**

*The project entails planning, engineering, supply, installation, commissioning of the 4G network at 23,633 sites.*

Rishabh Mishra | 23 May 2023, 11:27 AM IST



ITI will manufacture the Radio Access Network, with a supply period is 18-24 months.  
 (Source: BSNL website)

Shares of ITI Ltd. rose the most in two weeks on Tuesday after the company bagged a Rs 3,889 crore advance purchase order from Bharat Sanchar Nigam Ltd. Bengaluru for 4G rollout.

The project entails planning, engineering, supply, installation, commissioning, and advanced mezzanine cards for the 4G network at 23,633 sites in the west zone of the BSNL network for nine years, according to its filing. ITI will manufacture the radio access network, with a supply period of 18–24 months.

### ITI Shares Pare Gains After Gaining The Most In Two Weeks

(Monday Close: Rs 106.05)




Source: Bloomberg

BQPRIME

Shares of ITI Ltd. rose as much as 7.21% intraday before paring gains and trading 4.38% higher at 10:55 a.m. compared to a 0.47% rise in the NSE Nifty 50.

Total traded volume stood at 4.8 times its 30-day average. The relative strength index was at 71, implying that the stock may be overbought.

	Publication: Live Mint
	Date: 23.05.23
	Link: <a href="https://www.livemint.com/market/stock-market-news/iti-ltd-share-price-rises-4-on-bagging-rs-3-889-crore-order-from-bsnl-check-details-11684822030825.html">https://www.livemint.com/market/stock-market-news/iti-ltd-share-price-rises-4-on-bagging-rs-3-889-crore-order-from-bsnl-check-details-11684822030825.html</a>

## ITI Ltd share price rises 4% on bagging ₹3,889 crore order from BSNL; check details

3 min read . Updated: 23 May 2023, 11:58 AM IST | Dhanya Nagasundaram



ITI Ltd shares opened at ₹110.51 apiece on BSE. At 11:45 IST, the stock touched intraday high of ₹113.55 and low ₹109.81.

*ITI Ltd share price: The stock surged over 4% on Tuesday's trade after bagging order worth ₹3,889 crores from Bharat Sanchar Nigam Limited (BSNL) for the introduction of 4G.*

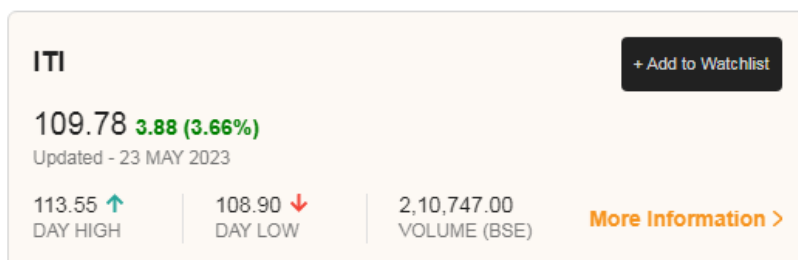
ITI Ltd share price gained over 4% on Tuesday after the company received an advance purchase order (APO) of ₹3,889 crores from Bharat Sanchar Nigam Limited (BSNL) for the launch of 4G. ITI Ltd shares opened at ₹110.51 apiece on BSE. At 11:45 IST, the stock touched intraday high of ₹113.55 and low ₹109.81.

In the West Zone, BSNL has issued an APO for Reservation Quota (RQ) orders.

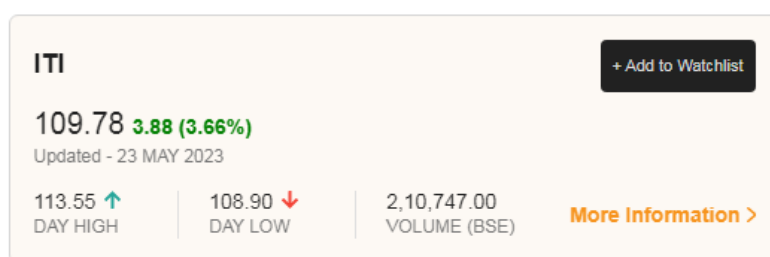
In an exchange filing, the company stated that the contract's total value, including AMC for a period of nine years, is ₹3,889 crore. The scope of work covers planning, engineering, supply, installation and commissioning, and AMC of 4G Mobile Network for 23,633 sites in the West Zone of BSNL Network.

The Consortium Partner is TCS, and the Supply Period is 18 to 24 months, with a 12-month warranty. The Purchase Order will be issued by BSNL Circles in the West Zone and is an APO for the complete scope of work. The Radio Access Network (RAN) will be produced by ITI as part of the contract.

"This is a significant milestone for ITI as we are partnering with BSNL for connecting remote parts of our nation. In the past, the company has successfully deployed 2G & 3G GSM Networks (Nodes & RAN) for BSNL in West Zone as well as in South Zone. With great pride I say that ITI has supplied optical broadband connectivity equipment for BharatNet Phase I&II projects for BSNL, and equipment for more than 25% of BharatNet Network has been supplied by ITI," said Rajesh Rai, Chairman and Managing Director of the company.



According to trendlyne data, the stock price rose 26.1% and outperformed its sector by 10% in the past year.



"Prices have seen a strong gap up opening backed by strong volumes, as of now prices are placed around key resistance 112 - 113, once prices break above it we can see a strong reversal pattern that can push prices towards 125 levels, immediate support is around 105 that coincides with 200 sma," said Rajesh Bhosale - Equity Technical and Derivative Analyst, Angel One.

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#JustIn | ITI bags an Advance Purchase Order (APO) worth Rs. 3,889 cr from BSNL for its 4G rollout

ITI LIMITED  
(A Government of India Undertaking)

6:40 PM · May 23, 2023 · 12.8K Views

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The scope of work includes Planning, Engineering, Supply, Installation & Commissioning, and AMC of 4G Mobile Network for 23,633 sites in West Zone of BSNL Network.  
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ITI Limited bags Rs. 3889 Crores Advance Purchase Order from BSNL Bengaluru. Multi-technology public sector major ITI Limited has bagged an Advance Purchase Order (APO) from BSNL worth Rs. 3889 Crores for its 4G ...

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**ITI Limited** @ITILDINDIA  
ITI Limited (Est'd 1948) is India's Premier Telecom Company & 1st multi-unit Central Public Sector Undertaking under @DoTIndia, Ministry of Communications, GOI.

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ITI LIMITED  
(A Government of India Undertaking)

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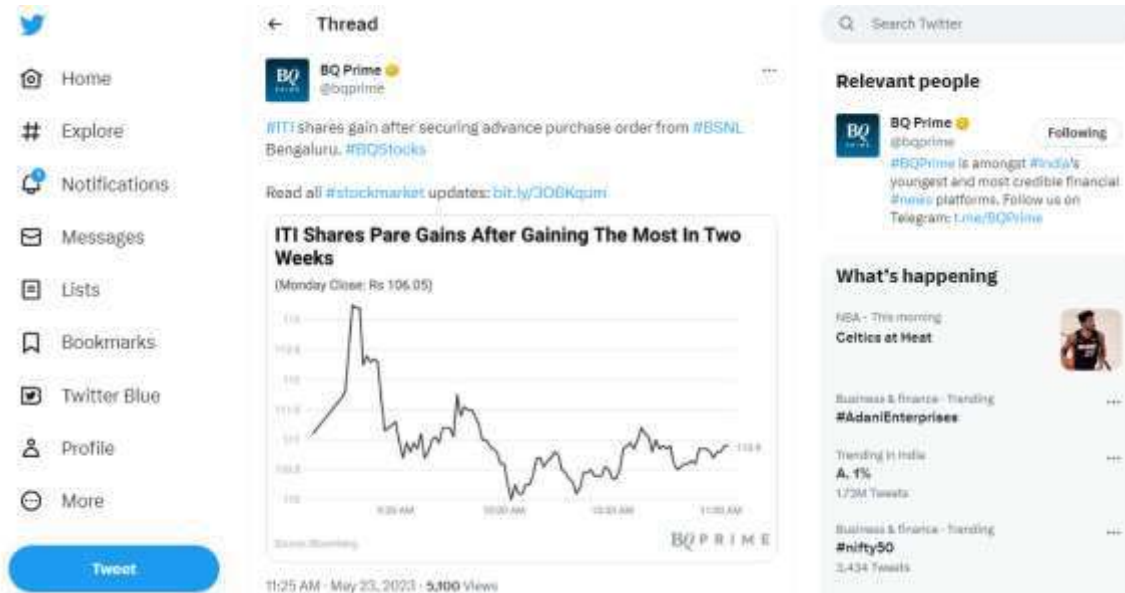
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<https://twitter.com/bqprime/status/1660887189394432000>

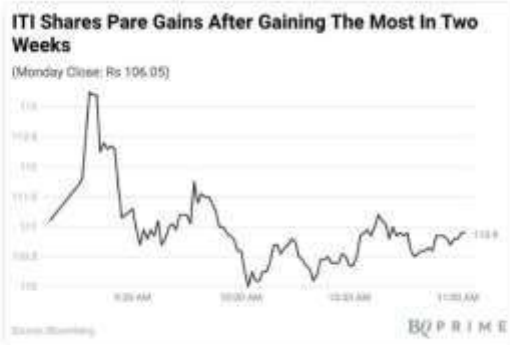


**Thread**

BQ Prime @bqprime

#ITI shares gain after securing advance purchase order from BSNL Bengaluru. #BQStocks

Read all #stockmarket updates: [bit.ly/3O8Kqum](https://bit.ly/3O8Kqum)



ITI Shares Pare Gains After Gaining The Most In Two Weeks  
(Monday Close: Rs 106.05)

118  
116  
114  
112  
110  
108  
106  
104  
102  
100

9:30 AM 10:00 AM 10:30 AM 1:00 PM

Source: Bloomberg

11:25 AM - May 23, 2023 · 5,100 Views

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NBA - This morning  
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Business & finance - Trending  
#AdaniEnterprises

Trending in India  
A. 1%  
1,726 Tweets

Business & finance - Trending  
#nifty50  
3,434 Tweets

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<https://twitter.com/bqprime/status/1660891568310722560?s=20>

**Thread**

**BQ Prime** @bqprime

Shares of **ITI** advance the most in two weeks after it bags a Rs 3,889 crore advance purchase order from **BSNL** Bengaluru for 4G rollout. **#BQStocks**

bqprime.com  
ITI Shares Jump 7% After Securing Advance Purchase Order From BSNL  
The project entails planning, engineering, supply, installation, commissioning of the 4G network at 20,000 sites.

11:43 AM · May 22, 2023 · 1,357 Views

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**Business & finance** - Trending  
**#nifty50**  
3,448 Tweets

**Business & finance** - Trending  
**#AdaniEnterprises**

**Politics** - trending  
**#CMStalininSingapore**  
184 Tweets

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<https://twitter.com/livemint/status/1660896998248050688>

**Tweet**

**Mint** @livemint

ITI Ltd shares opened at ₹110.51 a piece on **BSE**. At 11:45 IST, the stock touched intraday high of ₹113.55 and low ₹109.81.

livemint.com  
ITI Ltd share price rises 4% on bagging ₹3,889 crore order from BSNL; check ...  
ITI Ltd share prices: The stock surged over 4% on Tuesday's trade after bagging order worth ₹3,889 crores from Bharat Sanchar Nigam Limited (BSNL) for th...

11:04 PM · May 22, 2023 · 2,430 views

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Breaking news and analyses of Indian and world business, economy and politics from Mint.

**What's happening**

**NBA** - This morning  
**Celtics at Heat**

**Sports** - Trending  
**Dal Lake**  
2,878 Tweets

**Business & finance** - Trending  
**#nifty50**  
3,448 Tweets

**Business & finance** - Trending  
**#AdaniEnterprises**

Trending in India

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<https://twitter.com/REDBOXINDIA/status/1660490515442171904>

**Tweet**

**RedboxGlobal India** @REDBOXINDIA

ITI AND TEJAS NETWORKS WINS ORDER FROM BSNL

9:09 AM · May 22, 2023 · 23.3K Views

10 Retweets · 1 Quote · 206 Likes

**Relevant people**

**RedboxGlobal I...** @REDBOXINDIA **Following**  
Indian Financial Audio news via @FirstSquarew Covering Indian breaking News Real time

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<https://twitter.com/equitybulls/status/1660897009652334592>

The screenshot shows a tweet from the account 'EquityBulls.com' (@equitybulls). The tweet text reads: 'ITI Limited bags Rs. 3689 Crores Advance Purchase Order from BSNL'. Below the text are several hashtags: #ITI, #INE248A01017, #TelecomEquipment, #OrderWin, #BSNL, and #4GRollout. A link to 'equitybulls.com/category.php?L...' is provided. The main image in the tweet is a blue graphic with the ITI logo and the text 'ITI LIMITED (A Government of India Undertaking)'. The tweet is dated '12:04 PM · May 23, 2023' and has '1,161 Views'. The right sidebar shows 'Relevant people' including EquityBulls.com (being followed) and 'What's happening' with trending topics like 'Celtics at Heat' and '#Belgorod'.

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<https://twitter.com/InvGurInd/status/1660883393607770112>

The screenshot shows a tweet from the account 'Investment Guru India' (@InvGurInd). The tweet text reads: 'ITI zooms on bagging advance purchase order worth Rs 3889 crore from @BSNLCorporate'. Below the text are several hashtags: #ITSector, #StockMarket, #BSNL, #ITIzooms, #IndiaAccessNetwork, #ReservationQuota, #AdvancePurchaseOrder, and #Investmentguruindia. A link to 'investmentguruindia.com/StockMarket/IT...' is provided. The main image in the tweet is a photograph of a busy office environment with many people working at computers. The tweet is dated '11:10 AM · May 23, 2023' and has '209 views'. The right sidebar shows 'Relevant people' including Investment Guru India (being followed) and BSNL India (@BSNLCorporate) (being followed). 'What's happening' shows trending topics like 'Celtics at Heat' and '#Meghalaya'.

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<https://twitter.com/ITILTDINDIA/status/1660915905704914946>

**Tweet**

**ITI Limited** @ITILTDINDIA

#PressRelease - ITI Limited bags Rs. 3889 Crores Advance Purchase Order (APO) from BSNL (itltd.in/Press%20Releas... #4G #4GMobileNetwork #RadioAccessNetwork #RAN #GSMNetworks #BharatNet #ITILtd @DoTIndia @ministryofcomm @AshwinVaishnav @devisinh @pib\_comn @CDDOT\_India @BSNLCorporate

1:19 PM · May 23, 2022 · 4,182 Views

View Tweet analytics **Promote**

47 Retweets · 0 Likes

**Relevant people**

- ITI Limited** @ITILTDINDIA  
ITI Limited (Estd 1948) is India's Premier Telecom Company & 1st multi-unit Central Public Sector Undertaking under @DoTIndia, Ministry of Communications, GOI.
- DoT India** @DoT\_India · **Following**  
Official Twitter Handle of Department of Telecommunications, Govt. of India.
- Ministry of Comm...** @ministryofcomm · **following**

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